



# 2009/2010 HBA Summer Employment Report



Richard Ivey School of Business  
The University of Western Ontario

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## Director's Message

Congratulations to the Ivey HBA class of 2011! This was another successful year for Ivey HBA summer placement, as they achieved 98% placement across a variety of industries, functions, geographies and companies.

What follows is the summary of employment information as reported by the students.

If you have any questions, please contact the Career Management Office at (519) 661-3270.

Sincerely,

**Sharon Irwin-Foulon**

Director, Ivey Career Management

# Placement and Avenue

Job Status	% of Job Seekers
Received Offer(s)	98%
Still Seeking Employment	2%

Reporting Information	% of Class
Actively Seeking Employment	86%
Not Seeking Employment	4%
Reporting Rate*	90%
No Information Provided	10%

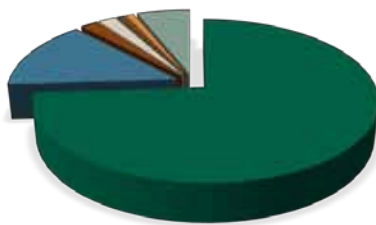
\*Information gathered from job reporting survey and student resumes.

Source of Offer	% of Offers
Student Facilitated**	44%
School Facilitated**	51%
No Information Provided	5%

\*See appendix for details

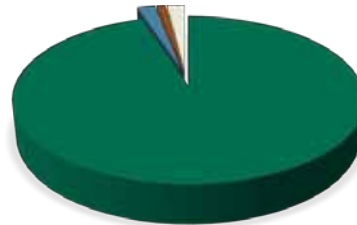
## Demographics

### Birth Country



BIRTH COUNTRY	% OF CLASS
Canada	74%
China	14%
India	2%
United States	2%
Korea	1%
Poland	1%
Other*	6%

### Citizenship



CITIZENSHIP	% OF CLASS
Canadian	95%
Chinese	2%
Indian	1%
Other*	2%

### Gender



GENDER	% OF CLASS
Male	52%
Female	48%

\*See appendix for details

# Compensation by Industry

Average Weekly Salary **\$789**

Industry - Base Salary	% of Offers	Mean	Median	High	Low
Accounting	12%	\$804	\$850	\$1,000	\$400
Consulting	9%	\$806	\$680	\$1,080	\$590
Consumer Packaged Goods	4%	\$630	\$620	\$800	\$520
Education	3%	\$513	\$513	\$525	\$500
Energy/Resources	4%	\$1,008	\$1,003	\$1,050	\$975
Finance-Corporate Office	6%	Not enough data available.			
Finance-Corporate Banking*	20%	\$1,022	\$900	\$1,408	\$600
Finance-Insurance	2%	\$644	\$644	\$687	\$600
Finance-Investment Management	3%	\$650	\$600	\$700	\$440
Finance-Private Equity/Venture Capital	3%	\$875	\$875	\$950	\$800
Government	3%	Not enough data available.			
Health/Pharmaceuticals	3%	\$642	\$640	\$738	\$550
IT/Telecommunications	5%	\$825	\$825	\$850	\$800
Legal Service	1%	Not enough data available.			
Leisure/Entertainment	3%	Not enough data available.			
Manufacturing	2%	Not enough data available.			
Marketing/Sales/PR/Advertising	3%	\$444	\$550	\$712	\$70
Media/Publishing	3%	Not enough data available.			
Non Profit Organizations	3%	Not enough data available.			
Real Estate/Construction	1%	Not enough data available.			
Retail/Wholesale	5%	\$623	\$623	\$686	\$560
Other*	1%	Not enough data available.			

\*See appendix for details

# Compensation by Function

Function - Base Salary	% of Offers	Mean	Median	High	Low
Accounting	17%	\$790	\$850	\$1,000	\$400
Consulting	12%	\$683	\$680	\$1,080	\$70
Finance-Corporate Banking*	24%	\$1,022	\$900	\$1,408	\$600
Finance-Industry	1%	Not enough data available.			
Finance-Investment Management*	3%	\$580	\$600	\$700	\$440
Finance-Private Equity/ Venture Capital	4%	\$875	\$875	\$950	\$800
General Management	1%	Not enough data available.			
IT	1%	\$788	\$788	\$975	\$600
Leadership Development Programs	2%	\$685	\$685	\$770	\$600
Marketing	8%	\$623	\$600	\$800	\$520
Operations	21%	\$720	\$712	\$1,050	\$300
Research and Development	2%	Not enough data available.			
Sales	4%	\$747	\$800	\$850	\$550

\*See appendix for details

# Compensation by Geography

Geography - Base Salary	% of Offers	Mean	Median	High	Low
Asia	7%	\$235	\$235	\$400	\$70
Canada-AB-Calgary	3%	\$912	\$982	\$1,023	\$731
Canada-BC-Vancouver	3%	Not enough data available.			
Canada-ON-London	10%	\$542	\$525	\$600	\$500
Canada-ON-Other*	3%	\$700	\$700	\$800	\$600
Canada-ON-Toronto/GTA	63%	\$757	\$750	\$1,408	\$300
Canada-Other*	2%	Not enough data available.			
USA-Northeast-New York	5%	\$1,362	\$1,346	\$1,400	\$1,340
USA-Southwest-Los Angeles	3%	\$1,353	\$1,353	\$1,400	\$1,305
Other*	3%	Not enough data available.			

\*See appendix for details

# Recruiting Companies

This year over 150 companies recruited Ivey HBA students, including:

A.T. Kearney	BrandHealth Communications Inc.	County of Middlesex	Goldman Sachs & Co.	Johnson & Johnson Medical Products
Accenture	Brose Canada Inc.	CPG Connect	Google Inc.	JP Morgan
Agrium Inc	BTNX Inc.	CPP Investment Board	Greenhill	JPMorgan Securities Canada Inc.
American Express	CAMI Automotive Inc.	Credit Suisse	Hamilton Tiger-Cats Football Club	KPMG LLP
Amway Canada Corporation	Canadian Tire Corporation Limited	De Lage Landen	HayGroup	Kraft Foods
ARC Financial Corp.	CardSwap Inc.	Deloitte (Audit, Tax & ERS)	Houlihan Lokey Howard & Zukin	Let's Talk Science
ASSET Inc.	Central Lake Ontario Conservation Authority	Deloitte (Consulting)	Hugessen Consulting Inc.	London & Middlesex Housing Corporation
AstraZeneca Canada Inc.	Charity Intelligence Canada	Diageo	Hydro One Networks	London Health Sciences Centre
Audax Private Equity	Choice Hotels Canada	Downtown London	IBM Canada Ltd.	LoyaltyOne
Bain & Company Canada Inc.	CIBC Wholesale Banking	Eli Lilly	Imperial Oil Limited	Macquarie North America Ltd.
Bank of Canada	City of London	Erie St. Clair Community Care Access Centre	Info-Tech Research Group Inc.	Marble Slab Creamery
Barclays Capital	CMA Ontario	Ernst & Young LLP	Infrastructure Ontario	Mawer Investment Management Ltd.
Bedrock Strategic Marketing Group Inc.	Colgate-Palmolive Canada Inc.	Fidelity Investments	Institute for Competitiveness and Prosperity	McKinsey & Company
Bell Canada Enterprises	College Pro Painters	General Electric (GE) Canada	Ivey Centre for Health Innovation and Leadership	Mercer (Canada) Limited
Bellefontaine Limited	Constellation Software Inc.	General Mills	Ivey Connects	Merrill Lynch Canada - Bank of America
BMO Capital Markets	County of Elgin	Genuity Capital Markets	Johnson & Johnson Consumer Products	
BMW Group Canada Inc.		GlaxoSmithKline		
BP Canada Energy Company		Go Bee Industries Inc.		

Millennium Research Group	Pfizer Consumer Group	Sky Energy Consulting	UBS
Monitor Group	Practically Green Solutions	SNC-Lavalin	Viron Therapeutics Inc.
Morgan Stanley	Pricewaterhouse Coopers	Soberman LLP	Wakefield Canada Inc.
Mosaic Sales Solutions	Procter & Gamble Inc.	Spin Master Ltd.	Wolverine Asset Management Ltd.
Myplanet	Public Mobile	Stantec Consulting	XMG Studio Inc.
National Bank Financial	RBC	Sun Life Financial	Youth Flight Canada
Nelvana Limited	RBC Capital Markets	Suncor Energy Products Inc.	Youth Opportunities Unlimited
NM Rothschild & Sons Canada Limited	Reliance Home Comfort	Syndications Canada	ZipZapPlay
Oliver Wyman - General Management Consulting	Research In Motion Limited	TD Securities	ZS Associates
OMERS	RSM Richter (Accounting)	The Boston Consulting Group	
ONCAP	S.C. Johnson	The Dependables Home Services	
OnResearch Inc.	Satov	The Great West Life Assurance Company	
Ontario Power Authority	Saugeen Valley Conservation Authority (SVCA)	The NPD Group, Inc.	
Ontario Teachers Pension Plan Board	Schlumberger Business Consulting	The Southdale Chaplaincy	
Ontario Tourism Marketing Partnership Corporation	Scotia Capital	The University of Western Ontario	
Osprey Capital Partners	Scotiabank	Thunder Bay Bordercats	
Pacific & Western Bank of Canada	Sears	Towers Watson	
Parent Guide Inc.	Secor Group	Turtle Creek Asset Management	
PepsiCo	Sensors Quality Management Inc.	U.S. Commercial Service	
	Silver Hotel Group		

# Appendix

<b>Source of Offer-Student Facilitated Includes:</b>	Direct Contact, Executive Search Firm, Friend/Non-Ivey Referral, Internet/Company Website/Newspaper Posting and Pre-Ivey Employer.
<b>Source of Offer-School Facilitated Includes:</b>	Alumni Referral/Partnership Program, Club Event, Company Info Session, eZone Posting, Faculty Referral and Ivey Classmate Referral.
<b>Citizenship-Other Includes:</b>	Jamaica, Korea, Mongolia, Nigeria, Singapore, United Kingdom, United States, and Viet Nam.
<b>Birth Country-Other Includes:</b>	England, Germany, Iran, Jamaica, Jordan, Kuwait, Mongolia, New Zealand, Nigeria, Philippines, Kazakhstan, Moldova, Romania, Russian Federation, Saudi Arabia, Singapore, Thailand, Trinidad and Tobago, United Arab Emirates, United Kingdom, Uzbekistan, Viet Nam, and Yugoslavia.
<b>Industry-Finance-Corporate Banking Includes:</b>	Investment Banking, Sales & Trading and Equity Research.
<b>Industry-Other Includes:</b>	Services, Transportation, and Waste Management.
<b>Function-Finance-Corporate Banking Includes:</b>	Investment Banking, Sales & Trading and Equity Research.
<b>Function-Finance-Investment Management Includes:</b>	Asset/Portfolio Management, Wealth Management and Pension.
<b>Geography-Canada-ON-Other Includes:</b>	Brantford, Kitchener/Waterloo, Ottawa, and Windsor.
<b>Geography-Canada-Other Includes:</b>	Manitoba, Quebec, and Saskatchewan.
<b>Geography-Other Includes:</b>	Africa, Australia, and Brazil.